



# Regular Products Call for Tenders

October 2006 Analysis period

To suppliers

## General Information

<b>Period</b>	<b>Starting</b> date for tender deposit: <b>Thursday, July 13<sup>th</sup> 2006</b> <b>11:00 a.m. – Montreal local time</b>
	Deadline for receiving tenders, sample and cheque: <b>Thursday, August 24<sup>th</sup> 2006</b>
<b>Number</b>	Only the first 400 completed tenders received in the period specified above will be considered.
<b>Category</b>	All interesting tenders from all categories will be considered, except for the Burgundy White category which is closed for this call for tenders.
<b>Packaging</b>	All types of unconventional packaging will be considered. For example: Tetra Pack Prisma, one portion of PET plastic bottle (Polyethylene Teraphthalate), 4x100 to 250ml packaging, 1L flexible packaging, etc. Take note that the variety of the countries producing wine will be one of the selection criteria of unconventional packaging products. Please indicate these inquiries in the Alcoholic Product Submission Form, at the second page, section E: distinctive characteristics.
<b>Specific Needs</b>	Even though all tenders of all categories (except Burgundy White) will be analysed, the SAQ will privilege tenders meeting the specific needs listed below.

## List of Specific Needs by category – October 2006 Analysis period

Universe	Category	Qty	Specifications and Comments
Spirits	Alcohol and tequila	1	750ml Tequila – retail price over* \$40 CAN
Spirits	Cognac	1	750ml VSOP Quality
Spirits	Dry Gin	1	750ml – retail price over* \$25 CAN
Spirits	Whisky	1	750ml Irish whisky
Spirits	Whisky Écosse	1	750ml Blended pure malt - retail price over* \$50 CAN
Dessert wine	Sparkling Wine	1	Australia
Dessert wine	Rosé Wine	1	
Wine accompanying meal	2,0l to 4L White	1	Bottled in Quebec or in its locality
Wine accompanying meal	2,0l to 4L Red	1	Bottled in Quebec or in its locality
Wine accompanying meal	Argentina White	1	
Wine accompanying meal	Argentina Red	1	750ml or 1L
Wine accompanying meal	Various countries White	1	South Africa
Wine accompanying meal	Various countries White	1	Sake from Japan
Wine accompanying meal	Various countries Red	1	New-Zeland
Wine accompanying meal	Various countries Red	1	South Africa
Wine accompanying meal	Spain	1	Regions of Spain not represented in the regular products repertory
Wine accompanying meal	France Others Regions and Southwest Red	1	Provence excluding Corsica

\* justified by a superior quality level according to the requested retail price.

For information on how to prepare your proposal, please consult the following documents available on line on our web portal [www.saq-b2b.com](http://www.saq-b2b.com):

- Alcoholic Product Submission Form (new version dated July 2006)
- Guide for Submitting a Product

**Important notice:**

- All tenders must be submitted on the prescribed new Alcoholic Product Submission Form, duly completed as per the instructions in the *Guide for Submitting a Product*. Only completed tenders received in the deadline will be considered. A complete tender includes a form, a sample and a cheque.
- The SAQ reserves the right to not accept any of the received tenders, and to cancel this request for tenders and reject all tenders with no compensation for submitters, without the SAQ being held liable for any costs or losses incurred by submitters.
- The SAQ shall not assume any of the costs involved in preparing and submitting your tender.
- All tenders, samples, documentation and other accompanying items become the exclusive property of the SAQ.

For more information, please contact the **Service d'Assistance aux Relations d'Affaires (SARA)**  
(Business Relations Assistance Department)  
by e-mail, at [sara@saq.qc.ca](mailto:sara@saq.qc.ca), or by phone, at 514 254-2711.