



MINIMUM SALES QUOTAS

applicable starting February 26, 2011

Universe	Categories	Minimum sales quota applicable by universe
Beers	Beer	\$ 290,000
Coolers	Cooler	\$ 505,000
Spirits	Alcohol and geneva	\$ 525,000
	Cognac	
	Dry Gin	
	Eau-de-vie and Brandy	
	Liqueur & cream	
	Home-grown products	
	Rum	
	Spirits 201 to 375 ml	
	Tequila	
	Vodka	
	Whisky	
	Scotch Whisky	
	Dessert wines & Aperitives	
Champagne		
Sparkling wines		
Porto		
Rosé		
Wines accompanying meals	2.01 to 4L White	\$ 525,000
	2.01 to 4L Red	
	South Africa	
	Alsace East	
	Argentina	
	Australia White	
	Australia Red	
	Beaujolais	
	Bordeaux White	
	Bordeaux Red	
	Bourgogne White	
	Bourgogne Red	
	Canada	
	Chile	
	Various Countries White	
	Various Countries Red	
	Eco-pratic Wine	
	Spain	
	United States White	
	United States Red	
	Regions of France + wine table	
	France Southwest	
	Italy Other Regions White	
	Italy Other Regions Red	
	Italy Piedmont Red	
	Italy Sicily Red	
	Italy Tuscany Red	
	Italy Veneto White	
	Italy Veneto Red	
	Languedoc White	
	Languedoc Red	
	Portugal	
	Loire Valley	
Rhone Valley		
Wines accompanying meals 201 to 500 ml	Wine 201 to 500 ml	\$ 390,000