



# Price changes

To all agents and suppliers

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## Upcoming Price Change Request Process

We are currently reviewing the price change request process to be implemented in the spring of 2019 for **regular (RA) and continuous replenishment specialty (SA) products**. The process for batch order specialty products remains unchanged.

To help you prepare, here is the **schedule** for the upcoming price change:

### March

- **March 25:** publication of the exchange rates and inflation rates
- **March 26:** update of the calculator
- **March 26 to April 5:** price change request submission period

### April

- **April 8 to 12:** preparation of price negotiation documents by the Category Management team
- **April 15 to 26:** negotiation period (note: April 19 and 22 are holidays)
- **April 29 to May 2:** preparation of documents for applying the new prices negotiated by the Category Management team

### May

- **May 3:** new supplier prices are confirmed and enter into effect
- **May 26:** in-store retail prices enter into effect

We will get back to you soon with further details about the change request submission process and the eligibility criteria.

For more information, please contact  
our Business Relations Assistance Service (SARA),  
through [Contact SARA](#) or at 514 254-2711.